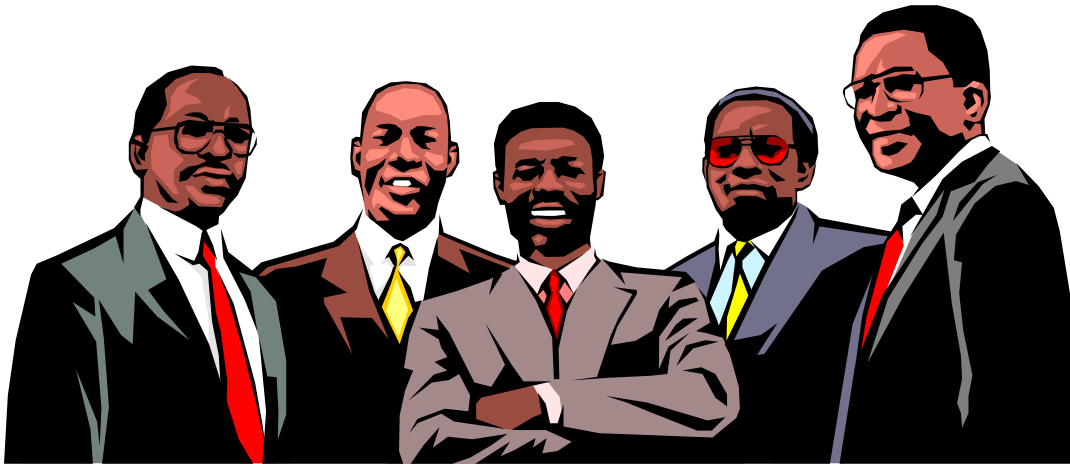


BUSINESS AS MISSION

AFRICA CONSULTATION FORUM



HELD ON:

4TH - 7TH DECEMBER 2005

AT THE:

LUKENYA GUEST HOUSE.

"I BELIEVE THAT THE NEXT MOVE OF GOD WILL BE THROUGH THE MARKET AND WORKPLACE"

Billy Graham

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Preamble

Most of the world is acquainted with only bad news coming from Africa, and others have given up hope on the Continent. Beginning in small ways there is transformation and change taking place.

In many years of the presence of the church, social responsibility and development have often taken the back seat. Development projects are not often associated with spirituality. The church was commissioned to reconcile the nations back to God, that they may reflect Him in every area.

When Jesus first launched into Ministry, the first people He called were the businessmen and professionals i.e. taxpayers, doctors and fishermen. These were the ones later to transform the known world as Apostles, Teachers, Pastors and Evangelists. The Nations must therefore follow the same route to reconcile the world and all its systems back to God. The next move of God will therefore start with the Businessmen. The market place is the mission field.

“God has gifted some with the resources of mind and spirit to be business men and women. Business As Mission seeks to support and encourage those who are gifted by God in this way. Its desire is to assist the business people to see the opportunities that exist, to use their skills and talents to bless and provide opportunities to demonstrate and proclaim Christ...”

*Harry Goodhew
Retired Anglican bishop of Sydney
Australia*

This is the Mission field

BUSINESS AS MISSION

Introduction to Meeting

The following is a report on the proceedings of the Business As Mission Africa Consultative group, which sought to create partnerships, interlinking skills and opportunities, sourcing for opportunities to engage in profitable businesses that would be profitable and add value to the communities. It was a forum to identify areas of collaboration across Africa.

PRESENTATIONS

FINE GEMS - WAYNE MCGEE

As a career missionary in Northeastern Zaire with the pygmy's, he explored ways in which the church could finance its own activities and established a system of barter trade. Medical attention would be traded for chickens, palm oil, and rice. Eventually they traded in gold, which was sold off, and the proceeds support the church and the Local Government in rebuilding the broken down infrastructure.

All his travels highlighted the church's dependency on external support and the little capacity available within it. The challenge of the church was the lack of ability to tackle development issues as one of its core agendas and therefore unable to meet the community's needs. He observed that there was ever increasing food insecurity, girls would sell food at the mines and prostitute themselves. The situation called for him to mobilize the church to respond to these socioeconomic challenges. Like the church in Asia, he encouraged them to build their capacity and develop vibrant programmes for self sustainability.

The strategy was to:

- Identify resources
- Access adequate capital
- Establish an on-going Mentoring process.

From this initiative, 200 businesses were initiated, each having 10-20 employees and some with 20-200 employees. There were some failures but the overall evidence was that Business As Mission had transformed communities.

Business As Mission was constituted first in Tanzania by the Swedish Pentecostal Church and collaborated with the Church Mission Society for the 1st conference in which 50 Christians participated. A conference was held in Thailand in 2004, in which the Lausanne Commission for World Evangelism focused on Business as Mission. Lawyers, pastors, teachers, business people were some of the 70 participants in which 60 papers and 25 case studies were presented. The presentations mainly addressed the dichotomy between the church missions and finance. Fulltime business is Ministry where you put the principles of the Kingdom of God in place.

There is also the place for the principle of Fatherhood, to do things as God did, i.e. created, sends His Son and ministered wholistically, He spoke things, and they came to pass and they were good! He later gave the creation over to Adam and Eve to administrate it.

Islam is rife in these places yet they thrive economically, and in Christian area there is still suffering and joblessness. Who is responsible for this if not the church?

For immediate relief, man is given fish to eat, which is a good thing, but the purpose of BAM is that man be empowered to get a boat and go fishing for himself, build a fishpond and thereafter employ others. So it's a long term solution and supports the community.

The Mission of BAM is wholistic, it deals with both Horizontal and Vertical relationships.

It was therefore time to maximize on the strategic manpower, relational resources and giftings within the church, and encourage Business visionaries - "Bizzionary".

It is also in the engagement and mobilization of Best Practices, Information Disbursements, Capacity Building, Facilitation Trailblazing and maximizing on Synergy and strength.

The Tanzanian consultations brought to light the current unreached populations of 11 million people in the equator region. Close observation showed the Islamic dominance using their faith to influence business. This was identified as their Mission Field and led to the manifesto, which had a one page Statement of Faith, which has been translated into different languages.

Later McGee started a gem stone business based in the United Kingdom. He is still involved in the Democratic Republic of Congo where he mines diamond and has developed the BAM strategy for the region. To date six alluvial deposits are registered and they are in the process of setting up Cooperatives for sustainability. The mineral resources are the reason for the trouble in the Democratic Republic of Congo and yet the solution!

He urged members to pray for the Role of Africa in the world.

Comments On Session

- The fast growth of Islam is a serious threat. While Christians are involved in church buildings for pastors, the Muslims are busy converting through trade.

An example of a relationship between a Christian and a Muslim.

The Christian bottom line was money whereas the Muslim extended the relationship to his house, developed rapport, met the family and was willing to negotiate term -he was building a relationship, while the Christians greed was more evident rather than the advancement of the Kingdom of God .It is our mandate to bridge this dichotomy.

- The challenge at the Uganda “Bizzionary” group also was the attitude of the church leaders. A need was felt for the faith leaders to integrate their lives with their faith.

- Integration of Business and Christianity?

There was no full understanding, Churches have large expectations of money only, and that approach was not right. For the establishment of the Kingdom of God it needed particular resource people who had trade instincts and the ability to work out profits the colonialist mindset of how mission was executed needed to be redefined. It was the church’s mandate to influence financial decisions where they previously had no authority, and that missionaries are not to participate in any form of trade or government.

Now the church is more willing to engage and embrace business strategies to advance the kingdom.

UGANDA BIZZIONARY NETWORK - Presented by ISAAC KASANA

Experiences and Challenges

He first encountered BAM at a meeting in Uganda and was challenged by the practical advice given. His personal conviction was that the church should enterprise enough to support her activities. An initiator by nature, he coordinated the formation of a loose network where Christians could share business aspirations as a family and affirm Christian entrepreneurs who had been stigmatized because of their businesses activities. The reign of Idi Amin had strengthened the Islamic economic network that netted them together. A felt need was to expand and affect the business culture in Uganda.

The main objective of the network was to make the church understand its strategic placement for the purposes of the Kingdom of God and that business was not mammon hunting. A transformation both at local and International levels, a strengthening of partnerships, and nurturing links with the church needed to be established for posterity.

Currently, the UBN has 35 members from six organizations who have monthly breakfast meetings specifically for equipping, capacity building and moral support. The various professionals in the group share about issues concerning their sectors. They credit their success to their regular planning and bonding meetings. The interactions have borne joint ventures, and concept papers to seek financial support.

The membership took nine months to develop and there being no operational framework, and posterity plans. It caused a dispiritedness and low motivation. Inadequate capital has hampered growth, as the members have not developed trust relationships with each other.

Lessons Learnt

- Regular engagement with each other encourages growth and trust as they develop systems and structures that are relevant for each other and expressive of their Christian faith.
- To be trailblazers, and no longer skirt around money issues but will tackle it in a Christ like manner
- To integrate the BAM into their own agenda, while making it relevant to their context.

As they pursue maturity they have witnessed the rise of visionary leaders amongst themselves.

As Jesus said, "Unless a seed falls to the ground and dies, it abides alone", they were pursuing full growth

Questions/ Answers /Comments

- How do you recruit members?
By word of mouth, the enthusiasm and the advancement of the members draw enquiries.
- Industrialists feel superior to small-scale traders, what is the binding factor?
This is a calling and Christ is the binding factor. Members are free from guilt that business is not Christian. As a result businesses have flourished, others are turned to be profitable and the “Bizzionary” network is a success story.
- There seems to be a need for revitalization in the group.
We are reflecting on achievements and see a need to re-engineer life and get a clear Vision, Mission, share them and then train for effective management.
- What is the depth of Biblical Values for increase?
The original idea was for transformation and the values are not really integrated. Believe the mindsets will change, but there is a need for it to be addressed.
- The critical self-analysis is appreciated and will project UBN ahead.

NAVIGATORS - WANJAU NDUBA

Case Study

- Sam Thuo who was an effective pastor but was financially challenged got supported with US\$ 1,000/- to start hardware that flourishes to date.
He has recently finished the construction, paid the loan and lets out shops.
The Navigators currently have funded 185 business with a total of \$250,000. The end of the matter is that business is ministry whether full time or part time.
- Sudan-Community saved \$200 in two months and that is not a cash economy.

Challenge

Christians need to embrace the gospel wholistically as described in Deuteronomy 8. The failure in business has been due to a lack of sound financial planning. Out of all the funding application received its only a third qualify to be awarded the loans. The proposals need to demonstrate that the idea in the business plan is marketable, workable and implementable. The funding is only granted to on-going enterprises and not start-ups. Money is not an ends, it's a means for profitable business and avenue for discipleship.

Comments

Poverty is bondage, and the perception is that the problem is financial. The problem is not money; it is the viability and resilience of business ideas. Money is for supporting the implementation of the idea and therefore not the causative agent of poverty.

Mentoring and training is part of the strategy to exploit ideas, opportunities and exposure to change this paradigm. A certificate is awarded after a month of training and these members in turn mentor others.

Questions /Answers/ Comments

- What are the interest rates on Lending?

Slightly lower than then commercial ones by 2%.

- What is the inflation rate versus the salaries?

A bit high because the salaries are constant, but it is daily based.

- How long has the EPTF been in existence?

Since 1991 but informally since 1989.

- Has the support affected the Ministry output and the Church output?

There has been impact but it is difficult to quantify. Since there is a link with big donors who are clients of EPTF

The opportunities in Zambia are enormous, due to vast amounts of land, which is natural capital, but negative political climate may influence negatively.

The Navigators and the Methodist church in the Copper belt were selling bananas through cooperatives.

The income is raised locally, they embrace a saving culture as opposed to the consumer culture. It is Biblical principle, not to eat your seed save some for the next planting season.

It took a year to be fully funded, from friends and well-wishers; 30% of the \$250,000 aforementioned was largely obtained from clients. The new approach is to invest in companies that the Navigators have interest in. It is not just a monetary loan; there is more value impartation. The Navigators has a 30% stake and the owners have a 33% stake so that the Navigators reap benefits as co owners, in the long term yielding an income. Besides entrepreneur a training programme is currently being developed for corporate social responsibility in micro-enterprise and instilling positive values.

- There is a need for knowledge on How to mobilize human resources/manpower and increase knowledge on running businesses.

- There is need to create linkages in business partnerships and opportunities in Africa apart from a bank.
- Sudan tried the bullet, but now the approach is the wallet.
This is a viable way to meet real needs, to challenge the Muslim agenda from taking over through the economy.
Please refer to page 79 of Lausanne Document on developing ideas for mobilizing resources.
- Money is never the problem. It is the solution
Within the slums of Kibera there is a church sending out missionaries. They have planted 4 churches, and are sending missionaries to Ethiopia. The pastor has empowered the flock, and HIV infected widows have started a soap project. They are an inspiration in stewardship.
- What about wealth or money?
Relationships are strength in economics. Lets learn from the Asian community, who are connected from Bombay to Belfast and the rest of the world and are spider webbed globally. This needs to be duplicated in the Christian fraternity.
- Broken relationships and lack of trust de-link people to operate singly and be vulnerable to attack. There is strength in networked support structures.

Business relationships are the strengths of the Muslims and Jews. They are based on trust. Money is true but relationship ensures you are able to trade even without money.

Trading in Trust-

- You don't have inflated prices,
- The supported clients, 40% have started businesses based on trust.

When seeking loan from the bank, it is someone else's money they trade with and you are penalized for the same up to 18% on our own money, hence BARAKA is structured relationships.

A case in Nairobi in two months, ten families were able to raised Kshs. 10 million and reinvesting in other ventures. This is more supportive and better than struggling to get a loan on high interest rates.

Case Study

The strength of critical mass

The ecclesiastical poverty is but a myth. A team of church members decided to build a retirement house for Rev. Njenga. They pooled their contribution and with no time the house was complete. When they realized their economic power, they went ahead to purchase two buildings –debt free. Their rationale was, why borrow from the bank when able to do it without them.

The Islam was introduced in Africa, through the trade routes. The church would do well to emulate the same. Muammar Gaddafi is a prophet for the nation of Islam. What the

church did as missionaries in almost ten decades ago is what same approach the Muslims are using today, that is, builds schools, hospitals, and creating jobs etc.

BARAKA AFRICA FUND - KIBUGA KARIITHI

Organization responded to a call 10 years ago to be salt and light. This led to the initiation of Christians For A Just Society which had 3 broad objectives

- To have a week of prayer each year.
- To have a micro finance bank to take over the money
- Have a Christian university to take over the thoughts

To date Africa's biggest challenge still remains integrity. God asks us to make life simple and commanded us ` Love your neighbor as yourself. ` The idea is to ingrain a culture of perseverance integrity, courage to transform the face of Africa with biblical values.

Our continent is incredibly endowed with resources and it is the desire of Baraka Africa to return it to Christ. To this group the motivating factor is the Africa's inheritance! It is said approximately 23,000 people are born to Christ daily in Africa, they are just asking for a Return on Investment.

The mission is to dominate the region with Christ-like value system. He believes that if Africa embraces the principles of Jesus she MUST prosper. All we need is 1.5 billion people in Africa to Impact the nations. The intention is to reverse mass poverty that gives rise to social injustice, the objective is to rid Africa of poverty, the causative agent. The continent will no longer endorse bad leadership. Through Baraka fund pools of capital is being mobilized to take over business. This cannot be done individually, its about numbers and partnerships.

The establishment of a strong Regional East Africa network 2006 will expand to have a strong domestic footprint that will grow and be able to support others through a democratic and participatory process.

Questions

- Are you drawing investments from overseas?

NO! Destroy the Aid myth. The investment definitely helps Africa but unsustainable
We have invited an influential policy maker who has promised to support Baraka Africa dollar for dollar. He has agreed to sit on the board and partner with us as we plough the fields together.

- Have you incorporated the government in this, it is an assumption that all are on board?

NO! No assumptions, we're taking over! We as faith leaders with our investment are going to influence policies and their makers. In 5 years time 70% of this generation will

be called to governance. With our biblical approach we will not lead to exploit because we have a clear vision.

KENYA ORGANIC PRODUCTS LIMITED - BEDAN MBUGUA

Organic farming is the fuel solution because if the rain falls and the fertilizers are still in the high seas you need some back up resources. Kenya Organic Products Limited was concerned about the environmental degradation (caused by synthetic fertilizers), unending income and food poverty. All these factors were intertwined; they developed a model farm of what Africa would look like in the future. In the demonstration farm 120 trees have been planted, 1,000 banana trees and cattle and like God commented “he looked and saw that it was good”, with no chemical additives used.

Besides the organic fertilizer production the organization is embarking on bio–diesel production project. The fuel will be produced from the Croton Megalocarpus an indigenous tree in Africa which supports Biodiversity due to its open canopy structure and has pollution reduction abilities, that is, a Clean Development Mechanism(CDM) as approved by the country as a signatory to the Kyoto protocol. The architecture of the tree is open canopy which allows other plants to grow, and the husk is rich in nitrogen. The seed contains 33% oil protein and 45% amino acid forms which can be used for chicken feed.

The Benefits

- Is environmentally friendly, good soil manure.
- Can generate income for families, unskilled labor.
- The money saved can be re-invested in other sectors as a core product
- The husks produce nitrogen.
- The trees will produce nectar – honey production.
- Good for fertilizer.
- Produces bio-fuel
- This is a huge potential industry.
- Ethanol is derived from the cassava planted under the tree, to mix with nitrogen to get bio-diesel.
- There would be no modification of engines to consume the fuel, and the bio-diesel conversion on consumption would produce H₂O(water), and CO₂(carbon dioxide), which would produce rain at night.
- Bio-diesel has high bublicity (ability to bubble) and therefore extends the life of the engine.
- Glycerol is a by-product.
- Shows components that have high nutritional value and there is continued research on its combustible uses for Africa and Europe.

The Vision is to get Africa to be a green oasis with sparkling crystal rivers, planted green trees with food security and income generating activities. This is the challenge to the church to present the gospel as a way of life.

Questions

- How does one get the seeds?

They grow everywhere. They are scattered plant the trees the seed sticks-everywhere!

- What are the suitable conditions for the tree to grow?

Semi-arid, it has open canopy architecture and plants can grow underneath as it allows sunshine.

- Are there any experimental trees?

Yes, 60,000 are currently in Embu.

TAKA NI PATO (money from waste)

Heaps of waste (kitchen wastes and other plants remains) transformed into organic manure for use in farming. The collected domestic and market place waste is sorted out to separate biodegradable materials from the non – biodegradable. The compost heap of biodegradable is exposed to microorganisms that multiply very fast to speed up the degradation till is very fine. The initiative responds to ever increasing chemicals use in agriculture and soil nutrients imbalance caused by food transportation to urban areas. Using this concept the vegetable and other food remains are decomposed then converted to organic manure that is transported back to the farms.

Case Study

What do you see when you pass by a rubbish heap? Filth? An eyesore? A nuisance? Not so for a few young men from Mutumba, a slum in Nairobi Kenya. They have embarked on a creative and ambitious program of collecting organic garbage and processing it into fertilizer.

John Mwangi the group's founder grew up in the slum and was destined to a life of hopelessness and despair. However, after completing high school, he got sponsorship to study organic farming for six months. When he returned home, he decided that he needed to help alleviate the situation of those around him, especially the young men. He then got a few of his friends and they started a youth group by the name Tuff Gong. They began by staging dramas that were educative in content. After a while, they were invited to other slums to spread their message of hope. However, drama was not able to sustain the group members and it was after some brainstorming that the group decided to begin collecting garbage with the intention of processing it into fertilizer. Bedan Mbugua, an organic farmer in Central Kenya supported the initiative and got it on its feet.

The journey from garbage to fertilizer is a long one. The youths collect garbage from various neighbourhoods and take them to collection points. Here it is sorted and the organic garbage, mostly made up of foodstuffs is separated from the plastics, glass and metal. It is then put in a compost heap where it decomposes for 21 days. After this, it is mixed with cow dung and sieved. What goes through the sieve is mixed with raw phosphate and extract from the *Neem* tree. It is then packed in 50-kg bags ready for

retailing. The Kenya Agricultural Research Institute (KARI) carried out an analysis of this manure and the summary of its findings were:

The manure sample contains adequate amounts of both major and minor nutrient elements although the calcium content is slightly high compared to usual manure nutrient composition. It is recommended for horticultural farming.

This organic manure is unlike other kinds of fertilizer in that it does not damage the soil in the long term. Moreover, it is about 25% cheaper than the most fertilizers. This project has the additional benefit of providing employment to slums youth who would normally be condemned to a life of poverty.

John Mwangi began training youths in other slums on how to make this manure and the progress has been phenomenal. So far, there are 8 groups in Kibera, 2 in Huruma and one each in Korogocho, Dagoretti, Kangemi, Mukuru Kwa-Njenga and Mlango Mkubwa. He is hoping that he will be able to bring on 10 other groups in the near future.

John Mwangi and his friends are determined to make their lives different. They have bought four acres of land and they see a bright future ahead for them and their families and they are making money from what most of us would rather avoid at any cost, garbage. Their motto is **TAKA NI PATO, NIPE** (Garbage is income, give it to me).

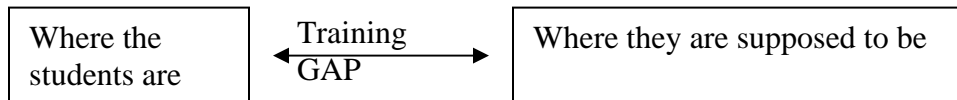
GRADUATE MOBILISATION PROGRAMME –AFRICA (GMPA)

Presented by NDUIKI DAVID

A comment by a relative that he would die in poverty caused him to venture in business after he left the teaching profession.

He was informed about people and unemployment due to lack of skills. He met regularly with a group of 30-100 graduates who were looking for placement. He realized that universities produce graduates that have irrelevant skills for the current job market.

That was the entry point.



He got a team together to develop a curriculum that highlights the skills individuals can add to their academic qualifications. He got to partnership with the Daystar University.

He has encountered `Goliaths` and `Dream Killers` along the way but he has endured as is evidenced by the current student enrollment in the program.

Life Lessons

There are no shortfalls of ideas and resources in Africa. He has a vision to set up a Christian University and the vision come to pass as he engages in discussion with a Bishop in Rumbek-Sudan who has granted him 1,500 acres to build the university. He has 25 staff members with Degrees and five with Masters Degrees. One of the main objectives of the university is to combat Islam by training Christian teachers.

It is a Strategy and the Southern Sudan Government is willing to pay to meet this need. He is also raising up an apostolic crop of Entrepreneurs who are visionary's ahead with a particular focus to the church as a vehicle for social transformation.

THE ACTON INSTITUTE - REVEREND CHANSHI CHANDA

The institute has six affiliates in Africa and he is one of them. They are at liberty to organize and carry out their activities, the institute's affiliate in Kenya is Bishop Bernard Njoroge.

This institute was founded 15 years ago by a catholic priest who was an economist. His vision was to train religious leaders in Economic matters. According to him for an economy to prosper there was need of a strong moral base. So the Moral Debate was a core value. He expanded his teachings to include politicians, professors, faith leaders, public policy makers, and business people. The approach is in Christian Anthropology with a Judeo Christian Approach.

Lord Acton himself is known as a Historian of Freedom and believes that everyone has `the power to do what ought to be done`

He had observed that thriving forces develop influences in market e.g. the political forces. The networks with major stakeholders in Academia, church and people in business are able to be a formidable force to combat poverty. The head office of the ACTON institute is in Rome.

The ultimate vision is, to move towards a free and moral society, transformation for a better society, to use talents and natural resources sustained by biblical principals.

The Departments include Research, Environmental and Compassion (supportive services, discouraging perpetual charity and encourages creativity).

Questions

- Are there institutions that are fostering information disbursements like attending/holding conferences with the participants being students?

Yes most of the forum subject matter are anthropology and the Role of the church in society.

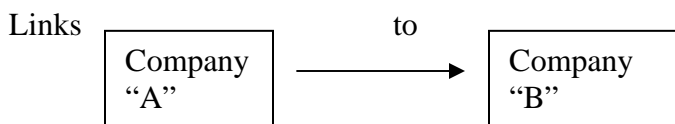
- How did you join them?

I heard of them when pursuing sound biblical, economic and theological philosophy. Really appreciate the Catholics input in society. Evangelicals are failing short when it comes to involvement in social justice issues.

TOTAL AFFINITY LTD - SHONA PASSFIELD

This presentation is an integration of 30 years of advertising publishing and Affinity marketing. The concept of Affinity marketing is really a niche market strategy.

It brings together business in a `marriage`. Affinity is the affinity to brands and ideas that influence purchasing behavior. The tool kit is essentially to boost sales by linking relevance to relationships.



Then to get Company "B" to maximize on Company "A" s strengths.

The marketing is done at 3 levels

- An external view
- Personal contact and
- Personal experience.

This forum has facilitated a sharing of faith in a non-offensive context. It has the ability to multiply God`s image, presence, and mirroring Christ through this work, in following His agenda in the business of reconciling the nations to Christ.

In adopting a wholistic approach to missions, we can build the capacity for business planning. Shared skills and ideas are a way of ploughing back into the community that creates wealth that we can distribute for transformation.

Questions/comments

- How do Christians work together?

Don't go into a business partnership because someone is Christian. Measure the person's skills, abilities and knowledge. Christianity is an added advantage.

- Use technology to partner, evangelize and further the gospel.

FIVE TALENTS

This Christian Micro finance charity got its initiative from a bishop in Tanzania the idea was picked up by an Anglican church in Fairfax, Virginia and provided a secretariat. It derives its operation pattern from the parable of the five talents as told by Jesus.

Its core business is

- To fund small businesses and share the gospel at the same time.
- It also challenges the African mentality of poverty and inferiority just like Jesus dealt with mental paradigms.
- It seeks to provide and support creative solutions that seeks to advance the believer step by step
- It empowers by identifying
 - WHAT a micro-enterprise is
 - HOW it works, and
 - Provides Financial models for sustainability, like the biblical model of teaching them to fish for themselves.

So far 5,000 people have been supported in 12 countries and the repayment rate has been 85-98 %.

This proven model is envisaged to be a solution for 3rd world countries.

When Jesus comes, He will say like the parable - "Well done my good and faithful servant, enter thou into the Kingdom of heaven"

Questions/Comments

- Where is five Talents in Kenya?

Valentine Githongo is the representative and she can be contacted through 254 – 02 - 3749655/6 or email valentine@triad.co.ke .

A Link with the Anglican Church would optimize with their already existing structures, and not to re-invent the wheel.

- The model should be a success if followed and developed to address particular areas of need. Ideally the developed world should support the developing world. It is expected that 10,000 model will be established and succeed due to its biblical principals.
- Ideas from this discussion can develop a training model to train different business groups and have a Business As Mission exchange forum on success attained and lessons learnt .
- Many business people are talking the same language but are not linking up. The development of business plans professionally is imperative for business growth. Well established networks would provide a platform where diverse people would share they experiences.
- To mentor and upgrade small and medium size enterprises to international levels.

Reverend T.D Jakes will be coming again in March and his agenda will be purely business, through the courtesy of Transformation Business Network. This will also be an investors' forum where all Visionaries will meet, exchange ideas utilize technical support initiate networks, partnerships, and specific business ventures.

These forums provide a means to be able to **walk together** **Proverbs** talks about **Injustice that causes waste**. It is going beyond charitable giving to sustenance of projects

MISION TOGETHER AFRICA - DUNCAN OLUMBE

His main interest in mission is to develop people who are like minded to create bigger synergy in Africa by Africans for missions though not in total exclusion of the rest. The challenge has been how to take over while not re-inventing the wheel and establish supportive relationships, structures and systems for missions.

Case History

- A brother went to Ethiopia but after a Wilderness experience later discovered he was not sent at all. This should not be model for Christians to use.
- A Brother heard the call to go to 10/40 Window. Despite knowledge of Arabic language was unable to make any headway, was rejected by churches and eventually came back home frustrated.

Therefore the role of Mission Together Africa is to provide supportive structures facilitate missions to needy areas.

The objectives are:

- Network in the area of the youth who are 75% of the Kenyan population. Mentoring them to be Kingdom –minded and expose them to cross-cultural Ministries. Develop them as a team with content while enjoying the mission.
- To have Christian professional serve as missionaries, while exploring opportunities outside Kenya. There is need of professionals in Sudan and Somalia and China needs English teachers! This is strategic information that could have positive impact if consumed by the right quarters.
- To develop a think tank or consortium, of Key mission leaders for consultative forums.
- It is also our desire to see cross border movement in Africa.

It is the intention of the MTA network initiative will be able to be a coordinating body in providing services for missions, and missionaries.

CONCLUSIONS

- Africa should make a difference and the key factor being unity should first be fostered in the church through collaborations and networks to address issues that are relevant to society as a contextual response.
- The church should be addressing issues that are relevant to society and the people will respond.
- Let us learn from the examples of GMPAfrica and Affinity in capturing opportunities to share faith.
- The membership of the forum confirms that members are not actually mad but daring to hear God and execute His plans His way.
- The Baraka Fund Africa presentation confirms that it is not extremely difficult to access funds in Africa.
- Identify a Set Man who will give direction to the whole process like Moses and David did.

- Tap into synergy. It is awesome to witness things that had been spoken about almost 5 years ago. To see the Lord working this way and the role we have been called to play.
We appreciate God for allowing us to see visions of 5 years ago coming to pass.
Deuteronomy 20:29 highlights that God is mandating you with what you know.
- It is now up to us to put in systems and structures, collaborate, involve pioneers and use the universities as a think tank and an avenue to change the paradigms of our up-coming generation.
- GMPAfrica and MTA to link up as they seek funding from and network with the churches. The already existing programmes will integrate other members
- Establish a mechanism for sending out missionaries with Business and entrepreneurship as primary objective
Business avenues integrated with cross-cultural engagement.
- To facilitate mechanism, to be the 'feet' for Mission visions, for example knowledge of visa requirements e.g.
 - Health requirements
 - Current network relationships etc

OPPORUNITIES FOR BUSINESS AND ENGAEMENT OF BUSINESS AS MISSION – OPEN DISCUSSION LEAD by DENNIS TONGOI

HOW do we engage, what opportunities are available for people in the region?

- The idea is to interlink skills and opportunities to profitably impact the communities in which business is engaged in..
- To mobilize resources that meet the real need of the people, like Sudan and Somalia and how to take advantage of the opportunities.
- The biggest opportunity lies in the networks.
- A monthly breakfast meeting can be scheduled to map out, organize logistics, and finance a trip to the Sudan.
- A close colleague who is in the SPLM (Sudan's People Liberation Movement) is seeking skilled support especially from the church and Non-Governmental Organisations.
- There will a training conducted in January in Juba on Governance, biblical worldview and instill values as they develop their nation. The Sudan Commerce and Trade minister has opened a door.

- The Bishop in the Episcopal Church has donated land where a Guesthouse can be established. The gap in accommodation needs to be filled.

This is an opportunity to invest profitably add value to the community and without exploitation. This is a win-win situation. The networks and collaborations around Africa can initiate partnerships to see this fulfilled.

The main objective of this forum was to pool the resources available at this table and map the way forward.

ISSUES TO BE ADDRESSED

How do we make this network add value to small-scale traders and strength businesses in the region?

What opportunities are available in Congo, Zaire and Uganda?

The BAM in Uganda can we exploit its connections?

RECOMMENDATIONS/WAY FORWARD

Vision (where we are going)

To drive national economies through Kingdom businesses.

Mission (why do we exist)

To awaken the church to exploit her latent potential for political, economic and social impact.

Strategy (how we get there)

1. To saturate the emerging middle class with Biblical values by developing Kingdom businesses which they can achieve their full potential.

As Christians we must intentionally seek to align business with kingdom of God purposes at a macro level. We must focus on strategic thinking on the equipping and enabling of kingdom businesses that can competitively operate in a global market.

This should include taking into account emerging markets and global trends. Be ready to capitalize on emerging opportunities, there is the potential to put kingdom businesses in the best position to set the pace and industry standards, and as market leaders to command significant market share on a global level. For example, emerging issues include the movement of human and intellectual capital, technology transfer and outsourcing to emerging markets. Another important area requiring consideration is how to respond to the global implications related to changes in access to and the use of essential natural resources such as water and energy.

2. Creating National Champions- eg Korea.

Top down – to set up large enterprises which can influence bigger businesses and the impact to trickle down.

Bottom up - Micro to Macro inject capital and build capacity.

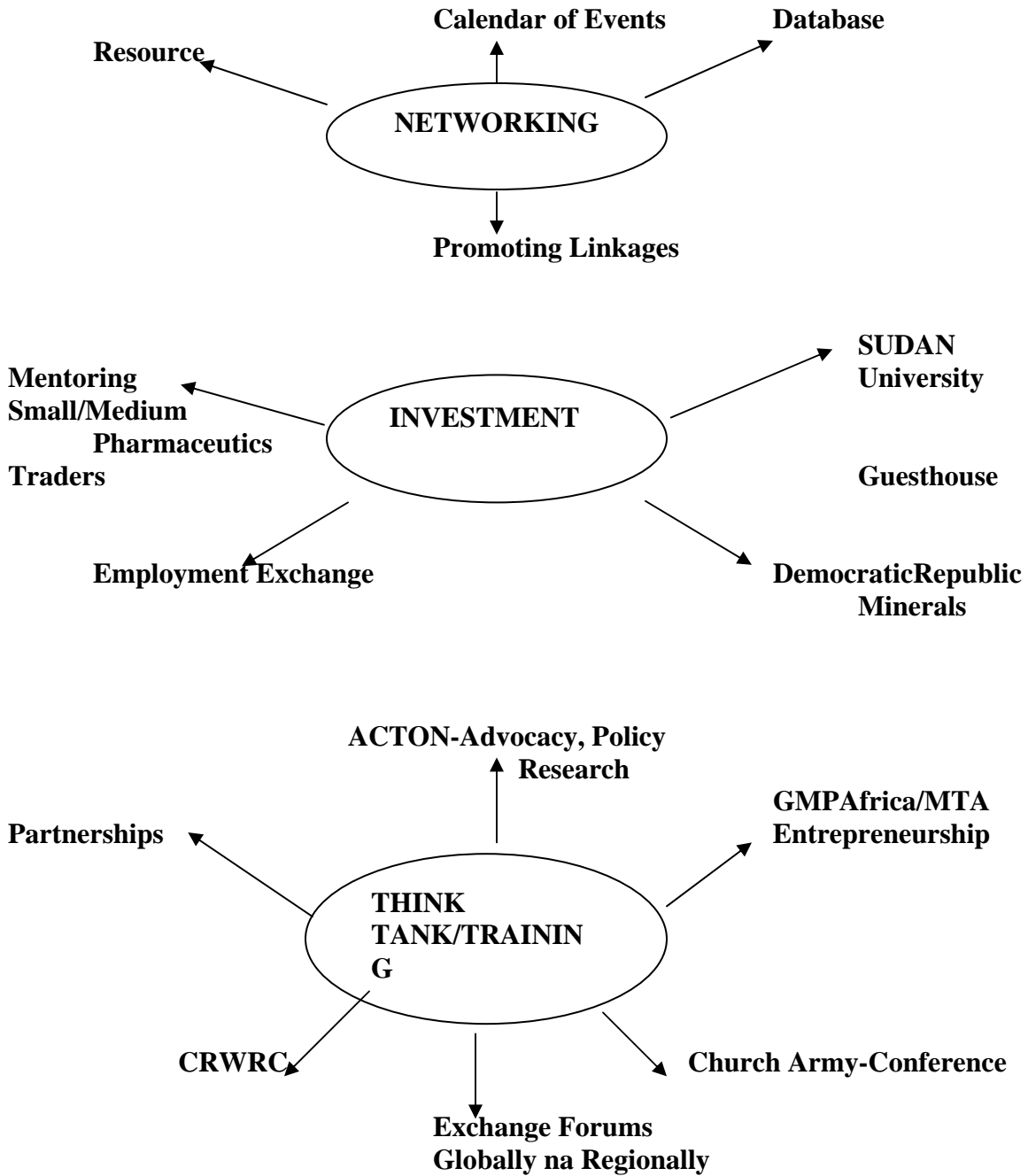
3. Influence Public policy- Effectice models -create linkages between large and small businesses and macro mentor micro businesses as they grow. Economic power allows influence on public policy as it enables reaching of the top level policy makers. There is need to engage at the Micro level with the aim of changing the structure of power to servant leadership.

William Wilberforce for example – pursue longterm strategic change.

4. Networking - (relationships/linkages)
 - a. Intentional in creating linkages- Micro- Macro/ local – global.
 - b. Prayerfully Identify men and women who have key influence in key sectors of the economy (right heart not right body)- Gideon's men.
 - c. May need to create systems
 - d. Recognize anointing – emerging leaders eg David
5. Invest
Micro credit, venture capital and communications,
6. Train/teach
Work through existing Church network as a human resource- Influence leadership to go beyond sectarian issues.

Objectives

The Way forward Chart



ACTION POINTS

ITEM	ACTIVITY	WHO	WHAT	WHERE	WHEN
NETWORKING	Resource	BAM Forum	World wide web	Nairobi	3 months to use temporarily
	Calendar of Events Database Person to Person Linkages Sudan Forum meeting	MTA Investors MTA/CMS	Related activities Networks Capital		1 month 3 months On-going
INVESTMENT	Baraka/Ashbu/EPTF	BAM forum	Scale up		3 months
	Scouting Trip Rumbek – South Sudan University/Guest House /Pharmaceuticals		South Sudan		3 months
	Bio Project Taka ni Pato	Church Army Kenya Organic Products	DRC		ongoing
	DRC-Minerals & cooperatives	Gem stone			1 yr
	Five Talents Scale Up				Mentoring SME's
THINK TANK /TRAINING	CRWRC Model for growth in Africa Resource Exchange Forum	CRWRC BAM Consult. Forum	Conference Resource Exchange	Kenya Livingston S.A	Annual (1dayBAM, 1day Trade Fair)
	Church Army	Church Army	Conference		April 26-28 th 2006
	ACTON-Advocacy Policy Research	MTA/GMP/ five	Training		March /April
	Entrepreneurship	Talents	Scale up		

APPENDICES

DELEGATES BIO INFORMATION

Duncan Olumbe

Coordinator of Mission Together Africa (MTA). Prior to this was the Missions Director of Fellowship of Christian Unions (FOCUS) Kenya. Has also served as a short-term missionary to the United Kingdom for one year. A mechanical engineer who has also pursued a BA in missions and is currently undertaking an MA in missions. Married to Roseline and have two young boys.

Contact Info

Company: Mission Together Africa (MTA), an African initiative seeking to catalyze mission across Africa through encouraging more African Christians to be actively involved in God's mission. One of the key components of this initiative is to encourage the concept of Business and Mission. The other priorities are targeting the youth and professionals, and proving opportunity for African mission dialogue.

Tel: +254-(0)20-2700436

Mobile: +254-(0)733-767221

Email: mwiga04@yahoo.com

Rev. Chanda Chanshi

I am aged 38, married with 5 kids. I have a technical training in industrial printing, a diploma in Theology, bachelor's degree in Theology, and have defended my Master of Art degree in Religion. I am a mondo wa nyumba because I did my BTH and MAR in Nbi at the Africa Nazarene University.

I am serving the Lord Jesus Christ through the Church of the Nazarene. I serve as Extension education coordinator on the Northern part of Zambia, mission treasurer, Assistant district superintendent on the Southeast district in the DRC, and field leadership development coordinator (Zambia, Zimbabwe, and Malawi)

On a private note, I am one of the Acton's international affiliates promoting a free and virtuous society. I have been in business for years from childhood because I was raised in a very poor family. I have owned a printing company and a photo studio before the Lord called me into full time ministry. At the moment I am into farming and working on mining as well.

Contact Information

Email: chanshi@coppernet.zm

Website: www.acton.org

Isaac Kasana

Family & Church:

Married to Damallie, with two original Children and 3 adopted ones. Fellowship at Kampala Baptist Church for the last 16 years, where I have been involved in several ministries at different times and currently involved in Couples ministry.

Profession:

An Engineer who has worked mostly in what is now called ICT. I have been part of starting two IT & Electronics companies and management of two others. Currently working at Uganda Christian University (UCU) in the directorate of computing services.

Business As Mission:

I was part of initial coordinating team of Uganda Bizzionary Network (UBN) and have served as the Chairperson of the coordinating team.

Contact Information

Email: isaac.kasana@gmail.com

Mr. Kibuga Kariithi

Mr. Kibuga Kariithi (Kibby) is the Chief Executive of Ashbhu Securities Ltd, a member of the Nairobi Stock Exchange. Up to April 2005 he was the Chief Executive Officer of the Nairobi Stock Exchange, which he left to start an investment bank as a conversion from an existing stockbroker firm.

He plays a leading role in the development of Capital Markets in the Kenya and in the East African Region. He has been a member of the Capital Markets Development Committee – an official committee of the East African Community, a Governor of the Kenya Private Sector Alliance, an Advisory Council Member of the Private Sector Corporate Governance Trust and a member of the Association of Financial Analysts governing council.

In addition to the professional interests, Kibby serves on a number of boards – he is Chairman of Church Army, East Africa, board member of the Mathare Youth Sports Association, a slum youth program; Jamii Bora Trust, a micro finance organization and Life Ministry.

Kibby, holds an M.B.A. from York University, Toronto, Canada and is an Associate of the Chartered Institute of Bankers (UK).

Contact Information

Email: Kibby@wananchi.com

Web site:

Shona Passfield

29 years in marketing and advertising roles including spells with GE Capital, Longman Publishers and BDH Chemicals.

Current Role

Managing Director of a small marketing consultancy specialising in partnership marketing
Non Executive Director of two small businesses (electronic tagging and property development)
Trustee of CMS
Trustee of Five Talents UK

Contact Details

Total Affinity Ltd
The Tack Room
Waltham Hall
Takeley
Bishop's Stortford
Hertfordshire CM22 6PF

Tel: 01279 870200

Mob: 07956 102253

E-mail: srp@totalaffinity.co.uk

Web: www.totalaffinity.co.uk

Rev. Steve Maina

Steve is a son of an Anglican minister in Kenya. Steve graduated from Egerton University in 1992 with a Bachelor of Arts degree in Sociology and Religious Studies and immediately joined Njia ya Uzima, a Christian ministry working among Muslims. In 1993 Steve enrolled at Nairobi Evangelical Graduate School of Theology and graduated in 1996 with a Master of Divinity. Steve served as a pastor at Nairobi Chapel for 4 years and then planted a Church, Lifespring Chapel in one of the Eastern suburbs of Nairobi. Steve was senior pastor of Lifespring Chapel for 4 years and was instrumental in training a leadership team of 20 elders and 16 Staff. Lifespring Chapel also grew from 0 to 450 within 4 years. Steve is therefore a pioneer with a passion for mission.

Steve is now an ordained minister in the Anglican Church, All Saints Diocese. He serves as an attached clergy at St. Joseph's Church, Kabete where he is the Youth pastor (in addition to his full time job) of a youth group of 600 (The Church has an attendance of 1200).

Steve is now serving as the General Secretary of Church Army Africa, an indigenous mission agency mobilizing the Church across Africa for mission especially in the frontiers and among the marginalized. Church Army Africa has trained and deployed over 400 evangelists and missionaries in 8 countries of Eastern and Central Africa.

Steve is also a founder board member and now the chairman of Christians for a Just Society, an advocacy ministry seeking to bring the values of God's kingdom to bear on all spheres of life.

He is also a trainer of trainers with the Samaritan Strategy, Africa Working Group that seeks to equip the Church, Business and Political leaders throughout Africa in Holistic Discipleship that seeks to transform communities to reflect the Kingdom of God.

Steve also serves as a part time lecturer in a number of Universities/colleges including Daystar University, Carlile College and Nairobi Evangelical Graduate School of Theology.

Steve is passionate about developing young leaders who transform society throughout Africa and beyond. Steve is a gifted speaker and teacher and has attended and spoken in many international conferences and forums in Africa, Australia, UK, Indonesia and America. He is married to Mary, a Counseling psychologist, they have two children and live in Nairobi.

Contact Information

Email: smaina@churcharmyafrica.net

Website: www.churcharmyafrica.net

Wayne McGee

Wayne McGee, is married to Sue. They have three sons and a daughter and live in London, England. From the jungles of the Congo to the deserts of Mali, Wayne has lived and worked across Africa since 1984 with ACM International. He served as the Africa director for Interdev from 1997-2001. He has managed a Fair Trade import/export business with a related retail chain in the UK. He travels worldwide as a consultant to the Business as Mission movement at large. He was the co-convenor of the Business as Mission Issue Group of the Lausanne Congress on World Evangelism Forum 2004. He is a founding director of EI and is motivated by seeing the potential of Kingdom business initiatives harnessed restoring dignity to the poor and disenfranchised.

Contact Information

Email: WMcGee@compuserve.com

Website: www.wmfinegems.com

Dennis Tongoi

Dennis Tongoi graduated from the University of Nairobi with a Bachelor of Science in Chemistry in 1981 and was led into vocational Christian service where he has been since. He is married to Irene (1985) and they have three children, Julia (19), Sammy (17), and Tabitha (14).

Dennis is the Africa Regional Director for Church Mission Society (CMS) Prior to this he was a consultant promoting the ministry of social transformation in CMS churches in nine African nations. He is also an associate with Harvest Foundation (Phoenix Arizona USA) helping to coordinate the Samaritan Strategy Africa Working Group , a team of trainers equipping church, business and political leaders throughout Africa in wholistic discipleship that seeks to transform communities to reflect the Kingdom of God.

Prior to these assignments, Dennis was involved in the leadership of The Navigators in Kenya for more than 20 years, serving as Director for 5 of those years.

He is:

- Founder Chairman of Christians for a Just Society;
- Founder Chairman of FARST Africa Ltd. a consulting firm on HIV/AIDS
- Chairman: The Justice Fund: A civil litigation trust.
- Director of Bezalel Investments Ltd a book publishing firm.
- Board member Church Army Africa.
- He is an Elder at Karura Community Chapel – Gigiri.
- Board member – Mission Together Africa, an indigenous mission agency.

In 1989 Dennis and his family moved from Nairobi, Kenya as a missionary to a town in Western Kenya. He was forced into the construction and transportation business to support his family in the light of the depressed economy brought about by the beginnings of the infamous Goldenberg financial scandals of the early 90's that brought the Kenyan economy to its knees. His book "Mixing God With Money: Strategies For Living In An Uncertain Economy" which has sold over 25,000 copies, is a summary of key lessons learnt as Dennis began the slow and painful journey out of debt. He has since been involved with business people training and counseling in the area of personal financial management and Business as Mission.

Contact Details

Email address: dennis.tongoi@cms-africa.org

Web site: www.cms-uk.org

Defining BAM

Business as Mission is based on the principle of...HOLISTIC MISSION

Holistic mission attempts to bring all aspects of life and godliness into an organic biblical whole. This includes God's concerns for such business related issues as economic development, employment and unemployment, economic justice and the use and distribution of natural and creative resources among the human family. These are aspects of God's redemptive work through Jesus Christ and the Church.

Evangelism and social concerns are often still addressed as though they were separate and unrelated from each other. This assumes a divide between what we consider 'sacred' or 'spiritual' and what we consider 'secular' or 'physical'. The biblical worldview rather is one that promotes an integrated and seamless holistic view of life. Ministry should not be compartmentalised or fragmented into the 'spiritual' and the 'physical'. Business as mission is an expression of this truly holistic paradigm.

Business is a mission, a calling, a ministry in its own right. Human activity reflects our divine origin, having been created to be creative, to create good things by good processes, for us to enjoy – with others.

Business as Mission has a Kingdom of God perspective...KINGDOM BUSINESS

Kingdom businesses start from the theological premise that all Christians have a calling to love and serve God with all of their heart, soul, strength and mind, as well as to love and serve their neighbours. God calls people to work for His kingdom in business just as certainly as He calls people to work in other kinds of ministry or mission ventures.

In this paper, we will often use the term 'kingdom business' rather than 'business as mission-business'. We recognise the importance of extending God's kingdom through business in any context. However, we want to highlight the biblical mandate to serve the poor and oppressed, in particular in those areas where the gospel has yet to be received. This will lead us to a focus on cross-cultural activity and should draw our attention to areas of endemic poverty and/or unevangelised communities. We acknowledge that this does not automatically suppose the crossing of international borders and will be necessary within culturally 'near' communities as well.

A function of business as mission is to act as a catalyst, to inspire and encourage people to get into business and to stay in business, especially in the developing world.

Business as Mission is different from but related to...WORKPLACE MINISTRIES

Workplace Ministries are primarily focused on taking the gospel to people where they work, preferably through the witness of co-workers and professional colleagues. These ministries encourage the integration of biblical principles into every aspect of business practice, to the glory of God. Business as mission naturally includes these elements of workplace ministry.

When a workplace ministry is initiated in a business owned by believers to intentionally advance the kingdom of God, there will be substantial overlap. Workplace ministry can choose to limit its focus solely "within" the business context itself. Business as mission is focused both "within" and "through" the business. It seeks to harness the power and resource of business for intentional mission impact in the community or nation at large. Workplace ministry may occur in any setting. However, business as mission is intentional about the "to all peoples" mandate, and seeks out areas with the greatest spiritual and physical needs.

Business as Mission is different from but related to...TENTMAKING

"Tentmaking" refers principally to the practice of Christian professionals, who support themselves financially by working as employees or by engaging in business. In this way they are able to conduct their ministries without depending upon donors and without burdening the people they serve.

Tentmaking infers the integration of work and witness, with an emphasis on encouraging evangelism by lay Christians rather than clergy and ministry professionals.

Where tentmakers are part of business ventures that facilitate their mission goals, there is substantial overlap with business as mission. However, although a tentmaker might be a part of a business, the business itself might not be an integral part of the ministry as it is with business as mission. Business as mission sees business both as the medium and the message. Business as mission most often involves 'job-making' as an integral part of its mission. Tentmaking may involve this, but is more often simply about 'job-taking' – taking up employment somewhere in order to facilitate ministry.

Business as Mission is different from...BUSINESS FOR MISSIONS

Profits from business can be donated to support missions and ministries. This is different from business as mission. One might call this business for missions, using business ventures to fund other kinds of ministry. We recognise that profit from a business can be used to support "missions" and that this is good and valid. Likewise employees can use some of their salary to give to charitable causes. While this should be encouraged, none of us would like to be operated on by a surgeon whose only ambition is to make money to give to the church! Instead we expect he has the right skills and drive to operate with excellence, doing his job with full professional integrity. Likewise a business as mission-business must produce more than goods and services in order to generate new wealth. It seeks to fulfil God's kingdom purposes and values through every aspect of its operations. A 'business for mission' concept can limit business and business people to a role of funding the 'real ministry'. While funding is an important function, business as mission is about for-profit businesses that have a kingdom focus.

Business as Mission does not condone...NON-BUSINESSES AND NON-MISSIONS

Two approaches to business that do not come within the scope of 'business as mission' by any definition are: (1) Fake businesses that are not actually functioning businesses, but exist solely to provide visas for missionaries to enter countries otherwise closed to them. (2) Businesses that purport to have Christian motivations but which operate only for private economic advantage and not for the kingdom of God. Neither do we mean businesses run by Christians with no clear and defined kingdom strategy in place.

Business as Mission pursues...PROFIT

Business must be financially sustainable, producing goods or services that people are willing to pay for. Sustainability implies that the activity is profitable. Profits are an essential element of all businesses, in all cultures. Without profit the business cannot survive and fulfil its purpose. Accordingly, business as mission - businesses are *real* business that genuinely exist to generate wealth and profits. Business as mission does not view profits as inherently evil, bad or unbiblical. Quite the contrary, profits are good, desired and beneficial to God and His purposes, as long as they are not oppressive, or derived from gouging customers or selling products and service that do no honour Christ and His gospel.

Temporary subsidies may be utilised to establish a business as mission initiative. Permanent subsidies or financial support without expectation of ultimate profitability are closer to charitable or donor-based ministries than business as mission based ministries.

The business of business is business. And the business of business as mission is business with a kingdom of God purpose and perspective.

Business as Mission comes in all...SHAPES AND SIZES

The methodologies, as well as the business and ministry strategies used, will be creatively diverse, just as God created us in infinite variety. Does the size of the business matter? Yes and No! Christian micro-enterprise programmes exist that help provide necessary income for families and individuals resulting in community development, churches being planted and discipleship taking place. In short, Christian micro-enterprise

development has been well accepted and is highly effective for the kingdom. A significant body of work already exists dedicated to it. It has a legitimate place in the broader definition and practice of business as mission.

However, our focus will be on larger scale business, where there has been a comparative lack of attention. If we are to tackle the enormity of the challenge before us we need to think and act bigger, beyond micro to small, medium and large size businesses.

Business as Mission is not about...JOBS AND MONEY – PER SE

The Russian Mafia also creates jobs and gives people a chance to earn money. Creating jobs and earning money is not an end in itself. Work and business are ordained by God. Work is a human and divine activity providing a means to support our families and to contribute to the positive development of our communities and countries. However, business as mission is not a christianised job creation scheme. The goal is not simply about making people materially better off. Business as mission is actively praying and incarnating Jesus' prayer: "May your kingdom come, may your will be done" even in the marketplace.

Power Point presentations

REFERENCES

Michael Schluter Importance of Relationships in Business

Billy Graham Quote on front pag

